



WPVI-TV PHILADELPHIA
4100 City Line Ave.
PHILADELPHIA PA 19131

Acknowledgment of Agreement Between WPVI-TV PHILADELPHIA and

DATE: 11-01-2012 PAGE: 1 of 5

SRCP MEDIA - 22066
ATTN: BETSY VONDERHEID
201 NORTH UNION STREET
SUITE 200
ALEXANDRIA VA 22314

Contract No 403098	Contract Dt 10-22-2012	Revision Dt 10-31-2012	Rev# 7	Advertiser SMITH FOR SENATE, TOM	Brand TOM SMITH FOR SENATE	Product Code POLITICALS	Station/Market WPVI - PHILADELPHIA													
Agency Est# 11 15 325			CMS # 246858	Sales Office PHILADELPHIA	Account Executive A. CLIFFORD	Start Date 10-23-2012	End Date 10-30-2012	Billing M (Broadcast Month, Cycle 1)						Package N	Contract Title 246858					
Line	Start Date	End Date	Time Period	Description				RC	Duration	M	T	W	T	F	S	S	SPW	Price	Tot Spots	Total \$
			Agency CPE: C : 11 P : 15 E : 325																	
1	10-23-2012	10-25-2012	04:30AM - 04:59AM	MORNING NEWS 430-5AM MO-TH (7585)				9	30		X	X	X				8	200	8	1,600.00
2	10-28-2012	10-28-2012	04:30AM - 04:59AM	MORNING NEWS 430-5AM SUN (8161)				9	30							X	2	200	2	400.00
3	10-23-2012	10-26-2012	05:00AM - 06:00AM	MORNING NEWS 5A MO-FR (6948)				8	30		X	X	X	X			8	1,000	8	8,000.00
4	10-29-2012	10-29-2012	05:00AM - 06:00AM	MORNING NEWS 5A MO-FR (6948)				8	30	X							2	1,000	2	2,000.00
5	10-23-2012	10-26-2012	06:00AM - 07:00AM	MORNING NEWS 6A MO-FR (6949)				8	30		X	X	X	X			8	2,000	8	16,000.00
6	10-29-2012	10-29-2012	06:00AM - 07:00AM	MORNING NEWS 6A MO-FR (6949)				8	30	X							2	2,000	2	4,000.00
7	10-23-2012	10-26-2012	07:00AM - 09:00AM	MORNING NEWS GMA 7A MO-FR (6910)				9	30		X	X	X	X			12	1,500	12	18,000.00
8	10-29-2012	10-29-2012	07:00AM - 09:00AM	MORNING NEWS GMA 7A MO-FR (6910)				9	30	X							3	1,500	3	4,500.00
9	10-27-2012	10-27-2012	08:00AM - 09:00AM	WEEKEND NWS GMA SA (7098)				9	30						X		1	800	1	800.00
10	10-28-2012	10-28-2012	08:00AM - 09:00AM	WEEKEND NWS GMA SU (7099)				9	30							X	1	700	1	700.00
11	10-27-2012	10-27-2012	06:00AM - 08:00AM	WEEKEND NEWS 6-8A SA (6997)				9	30						X		2	400	2	800.00
12	10-28-2012	10-28-2012	06:00AM - 07:00AM	WEEKEND NWS 6-7A SU (7055)				9	30							X	2	400	2	800.00
13	10-28-2012	10-28-2012	07:00AM - 08:00AM	WEEKEND NWS 7-8A SU (7056)				8	30							X	2	600	2	1,200.00
14	10-27-2012	10-27-2012	09:00AM - 10:00AM	WEEKEND NWS 9-10A SA (10928)				9	30						X		2	600	2	1,200.00
15	10-28-2012	10-28-2012	09:00AM - 10:00AM	WEEKEND NWS 9-1030A SU (7057)				8	30							X	2	900	2	1,800.00

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Contract No	Contract Dt	Revision Dt	Rev#	Advertiser	Brand	Product Code	Station/Market
403098	10-22-2012	10-31-2012	7	SMITH FOR SENATE, TOM	TOM SMITH FOR SENATE	POLITICALS	WPVI - PHILADELPHIA

Agency Est# 11 15 325			CMS # 246858	Sales Office PHILADELPHIA	Account Executive A. CLIFFORD	Start Date 10-23-2012	End Date 10-30-2012	Billing M (Broadcast Month, Cycle 1)						Package N	Contract Title 246858					
Line	Start Date	End Date	Time Period	Description				RC	Duration	M	T	W	T	F	S	S	SPW	Price	Tot Spots	Total \$
			Agency CPE: C : 11 P : 15 E : 325																	
16	10-28-2012	10-28-2012	10:00AM - 10:30AM	WEEKEND NWS 1130A-12P SU INSIDE STORY (7				9	30							X	2	550	2	1,100.00
17	10-28-2012	10-28-2012	12:00PM - 01:00PM	WEEKEND NWS 12-1P SU (7060)				9	30							X	2	400	2	800.00
18	10-23-2012	10-26-2012	09:00AM - 10:00AM	DAYTIME 9-10A WEEKKDAY (6912)				8	30		X	X	X	X			8	1,100	8	8,800.00
19	10-29-2012	10-29-2012	09:00AM - 10:00AM	DAYTIME 9-10A WEEKKDAY (6912)				8	30	X							2	1,100	2	2,200.00
20	10-23-2012	10-26-2012	10:00AM - 11:00AM	DAYTIME 10-11A WEEKDAY (6913)				8	30		X	X	X	X			8	1,100	8	8,800.00
21	10-29-2012	10-29-2012	10:00AM - 11:00AM	DAYTIME 10-11A WEEKDAY (6913)				8	30	X							2	1,100	2	2,200.00
22	10-23-2012	10-26-2012	11:00AM - 12:00PM	DAYTIME 11A-12P MO-FR (6914)				8	30		X	X	X	X			4	1,600	4	6,400.00
23	10-29-2012	10-29-2012	11:00AM - 12:00PM	DAYTIME 11A-12P MO-FR (6914)				8	30	X							2	1,600	2	3,200.00
24	10-23-2012	10-26-2012	12:00PM - 12:30PM	DAYTIME NOON NEWS WEEKDAY (6950)				9	30		X	X	X	X			8	1,400	8	11,200.00
25	10-29-2012	10-29-2012	12:00PM - 12:30PM	DAYTIME NOON NEWS WEEKDAY (6950)				9	30	X							2	1,400	2	2,800.00
26	10-23-2012	10-26-2012	12:30PM - 01:00PM	DAYTIME 1230-1P WEEKDAY (6951)				8	30		X	X	X	X			8	1,100	8	8,800.00
27	10-29-2012	10-29-2012	12:30PM - 01:00PM	DAYTIME 1230-1P WEEKDAY (6951)				8	30	X							2	1,100	2	2,200.00
28	10-23-2012	10-26-2012	03:00PM - 04:00PM	DAYTIME 3-4P MO-FR (7997)				9	30		X	X	X	X			8	700	8	5,600.00

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Agency Est# 11 15 325			CMS # 246858	Sales Office PHILADELPHIA	Account Executive A. CLIFFORD	Start Date 10-23-2012	End Date 10-30-2012	Billing M (Broadcast Month, Cycle 1)							Package N	Contract Title 246858					
Line	Start Date	End Date	Time Period	Description				RC	Duration	M	T	W	T	F	S	S	SPW	Price	Tot Spots	Total \$	
Agency CPE: C : 11 P : 15 E : 325																					
29	10-29-2012	10-29-2012	03:00PM - 04:00PM	DAYTIME 3-4P MO-FR (7997)				9	30	X								2	700	2	1,400.00
		Cr Resolved	Rate Reason																		
		10-29-2012	700 CRDT RESOLV																		
		10-29-2012	700 CRDT RESOLV																		
		Total:	1,400														Credit Resolved Total:		-2	-1,400.00	
30	10-23-2012	10-26-2012	04:00PM - 05:00PM	EARLY NEWS 4P MO-FR (7239)				9	30		X	X	X	X				8	800	8	6,400.00
31	10-29-2012	10-29-2012	04:00PM - 05:00PM	EARLY NEWS 4P MO-FR (7239)				9	30	X								2	800	2	1,600.00
		Cr Resolved	Rate Reason																		
		10-29-2012	800 CRDT RESOLV																		
		Total:	800														Credit Resolved Total:		-1	-800.00	
32	10-23-2012	10-26-2012	05:00PM - 06:00PM	EARLY NEWS 5P MO-FR (6988)				9	30		X	X	X	X				8	2,200	8	17,600.00
33	10-29-2012	10-29-2012	05:00PM - 06:00PM	EARLY NEWS 5P MO-FR (6988)				9	30	X								2	2,200	2	4,400.00
		Cr Resolved	Rate Reason																		
		10-29-2012	2,200 CRDT RESOLV																		
		Total:	2,200														Credit Resolved Total:		-1	-2,200.00	
34	10-23-2012	10-26-2012	06:00PM - 06:30PM	EARLY NEWS 6P MO-FR (6989)				9	30		X	X	X	X				8	3,000	8	24,000.00
35	10-29-2012	10-29-2012	06:00PM - 06:30PM	EARLY NEWS 6P MO-FR (6989)				9	30	X								2	3,000	2	6,000.00
36	10-27-2012	10-28-2012	06:00PM - 07:30PM	WEEKEND NEWS SA-SU 6-730P (6990)				9	30						X	X		4	800	4	3,200.00
37	10-23-2012	10-26-2012	07:00PM - 08:00PM	ACCESS WEEKDAY (6991)				9	30		X	X	X	X				8	3,000	8	24,000.00

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Line	Start Date	End Date	Time Period	Description			RC	Duration	M	T	W	T	F	S	S	SPW	Price	Tot Spots	Total \$
Agency CPE: C : 11 P : 15 E : 325																			
38	10-29-2012	10-29-2012	07:00PM - 08:00PM	ACCESS WEEKDAY (6991)			9	30	X							2	3,000	2	6,000.00
39	10-23-2012	10-28-2012	11:00PM - 11:35PM	LATE NEWS MO-SU (6969)			9	30		X	X	X	X	X	X	6	3,200	6	19,200.00
40	10-29-2012	10-29-2012	11:00PM - 11:35PM	LATE NEWS MO-SU (6969)			9	30	X							1	3,200	1	3,200.00
41	10-23-2012	10-26-2012	11:35PM - 12:02AM	LF NIGHTLINE 1135P LTC 1/7/13 (6970)			9	30		X	X	X	X			8	1,000	8	8,000.00
42	10-29-2012	10-29-2012	11:35PM - 12:02AM	LF NIGHTLINE 1135P LTC 1/7/13 (6970)			9	30	X							2	1,000	2	2,000.00
43	10-23-2012	10-26-2012	01:00PM - 03:00PM	DAYTIME 1-4P WEEKDAY (6952)			9	30		X	X	X	X			12	800	12	9,600.00
44	10-29-2012	10-29-2012	01:00PM - 03:00PM	DAYTIME 1-4P WEEKDAY (6952)			9	30	X							3	800	3	2,400.00
		Cr Resolved	Rate Reason																
		10-29-2012	800 CRDT RESOLV																
		10-29-2012	800 CRDT RESOLV																
		Total:	1,600													Credit Resolved Total:	-2	-1,600.00	
45	10-26-2012	10-26-2012	09:00PM - 10:00PM	PRIME FR9 (7043)			9	30					X			1	3,500	1	3,500.00
46	10-29-2012	10-29-2012	08:00PM - 10:00PM	PRIME MO8 (7008)			9	30	X							1	10,000	1	10,000.00
47	10-28-2012	10-28-2012	09:00PM - 10:00PM	PRIME SU9 (7050)			9	30							X	1	5,000	1	5,000.00
48	10-23-2012	10-23-2012	08:00PM - 09:00PM	PRIME TU8 (7014)			9	30		X						1	6,000	1	6,000.00
49	10-27-2012	10-27-2012	06:00AM - 08:00AM	WEEKEND NEWS 6-8A SA (6997)			9	30						X		1	400	1	400.00
50	10-29-2012	10-29-2012	10:00PM - 11:00PM	PRIME MO10 (7010)			9	30	X							1	6,000	1	6,000.00

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Contract No 403098	Contract Dt 10-22-2012	Revision Dt 10-31-2012	Rev# 7	Advertiser SMITH FOR SENATE, TOM	Brand TOM SMITH FOR SENATE	Product Code POLITICALS							Station/Market WPVI - PHILADELPHIA							
Agency Est# 11 15 325		CMS # 246858		Sales Office PHILADELPHIA	Account Executive A. CLIFFORD	Start Date 10-23-2012	End Date 10-30-2012	Billing M (Broadcast Month, Cycle 1)						Package N	Contract Title 246858					
Line	Start Date	End Date	Time Period	Description			RC	Duration	M	T	W	T	F	S	S	SPW	Price	Tot Spots	Total \$	
			Agency CPE: C : 11 P : 15 E : 325																	
51	10-26-2012	10-26-2012	10:00PM - 11:00PM	PRIME FR10 (7044)			9	30					X			1	3,000	1	3,000.00	
52	10-28-2012	10-28-2012	10:00PM - 11:00PM	PRIME SU10 (7051)			9	30							X	1	3,500	1	3,500.00	
53	10-27-2012	10-27-2012	12:00PM - 03:30PM	COLLEGE FOOTBALL BIG EAST (ESPN) (7918)			8	30						X		1	500	1	500.00	
54	10-30-2012	10-30-2012	06:30PM - 07:30PM	EARLY NEWS 4-730P MO-SU (7286)			13	30	X							1	4,000	1	4,000.00	
																Contracted Gross Total:		203	306,800.00	
																Actual Gross Total:		197	300,800.00	
																Agency Commission:			45,120.00	
																Net Total:			255,680.00	
Month/YR		Preempted		Made Good		Contract Total		Adjustments								Actual Total				
Oct	12	0.00		0.00		236,700.00		0.00								236,700.00				
Nov	12	0.00		0.00		70,100.00		6,000.00 CR								64,100.00				
TOTAL		0.00		0.00		306,800.00		6,000.00 CR								300,800.00				

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